



**WCSC members provide tens of thousands of direct and indirect jobs for Canadians across the west and ship billions of dollars' worth of product annually.**



## Western Canadian Shippers' Coalition

Representing western Canadian-based companies and associations that move mainly resource products through the supply chain.

### Our Vision

To be an effective voice for advancing public policy in the transportation sector to drive the safe, environmentally sustainable, efficient and economical movement of members' products and to enhance growth in the Canadian economy.

### Our Mission

To represent, advance and influence views on transportation policy for western Canadian-based members that move mainly resource products through the supply chain to domestic and international customers.

### Our Mandate

- Identify relevant and common concerns, opportunities and immediate requirements of our membership.
- Represent the Coalition during the final stage of the Federal CTA review process by responding, presenting and submitting as a collective Western voice across several commodity groups.
- Continue engagement and provide feedback to Transport Canada and the Canadian Transportation Agency regarding Railway Capital Structure, Regulatory Railway Costing Model(s) and Regulatory Modernization Initiatives(s).
- Active involvement with supply chain issues including rail, port/terminals and trucking, which may arise and are determined a priority within the WCSC.
- Be a 'common voice', speak as one and develop relationships with government, key stakeholders and major influencers.
  - Each individual company will also represent its own interests and have every opportunity to do so outside the scope of the WCSC.
- Be an effective voice and lobby on behalf of membership to protect the rights that shippers have under the current regulatory environment and to expand legislation that will benefit the collective group in terms of providing a cost-effective, efficient transportation system.
- Provide an opportunity for networking and dialogue among members on industry-level topics.
- Collaborate with other groups and associations to advance the mandate of the WCSC.

### Our Key Attributes

- Western-based, cross-commodity association.
- Member issue driven organization.
- Board experienced and knowledgeable in the commodity transportation sector.



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## Executive Team

**David Montpetit, President & CEO**

President  
Diadem Group LTD.

**Greg Anderson, Director**

Director of Operations  
Sultran Ltd.

**Robert Bell, Director**

Chief Operating Officer  
Montem Resources Corp.

**Craig Carpenter, Director**

Manager, Western  
Operations  
Gibson Energy Inc.

**Gordon Lynch, Director**

Manager, Rail Assurance  
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**Mark Thomson, Advisor**

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**Lucia Stuhldreier, Senior  
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**“WCSC is a unique, cross-commodity organization. Our membership includes western shippers from cement/aggregate/fly ash/asphalt, coal, forestry, metals, mining, petroleum, potash and sulphur commodity groups. We discuss and share perspectives and ideas on important transportation issues related to rail, port/terminals and trucking, and develop clear positions and messages to take to government. We provide government with a one-window approach to engage in meaningful dialogue with multiple commodity sectors.”** *David Montpetit, President & CEO*

**WCSC is the voice for western Canadian shippers** for whom a safe, effective, competitive and economic transportation function is vital to their success.

The point of commonality for WCSC members is a reliance on market-dominant providers of rail freight, truck and port transportation. WCSC member companies compete in world commodity markets against producers from the United States, Asia, Europe, Scandinavia, Australia and South America. Transportation costs and reliability are major factors in whether or not those companies prosper, simply endure or struggle.

In December 2015, WCSC and Pulse Canada – a national industry association that represents over 35,000 growers and 132 processor/exporters of peas, lentils, beans and chickpeas – developed a strategic partnership to collaborate on transportation issues of mutual interest.

In addition to other immediate concerns that may arise for WCSC members, our current focus includes a number of top line items.

### ➤ **Bill C-49: Transportation Modernization Act**

- WCSC participated in the 2015 review of the *Canadian Transportation Act* led by David Emerson, as well as the subsequent consultations initiated by Minister Garneau and House of Commons’ Standing Committee on Transportation, Infrastructure and Communities (September 12, 2017 and February 6, 2018).

- WCSC continues to actively monitor Bill C-49 and once passed:

- Will meet with the Canadian Transportation Agency to get clarification on points within the Bill impacting the Agency’s work and participate in consultations regarding rail related regulations and processes
- Participate in Transport Canada’s consultation process relating to regulations governing the submission and publication of railway financial and operational data.

- WCSC also continues to monitor and provide input to the Canadian Transportation Agency as it reviews and updates current policies and consults with stakeholders, e.g., its consultation on Cost of Capital Structure Methodology and Regulatory Costing Model.

### ➤ **Members’ issues and concerns regarding rail, ports/terminals and trucking, including:**

- Concern with the current infrastructure, network capacity and long-term viability of the supply chain
- Ongoing service issues throughout all commodity groups
- Continued discussions with the Pacific Gateway Alliance on supply chain concerns, challenges and opportunities in the Western Canadian Provinces.